



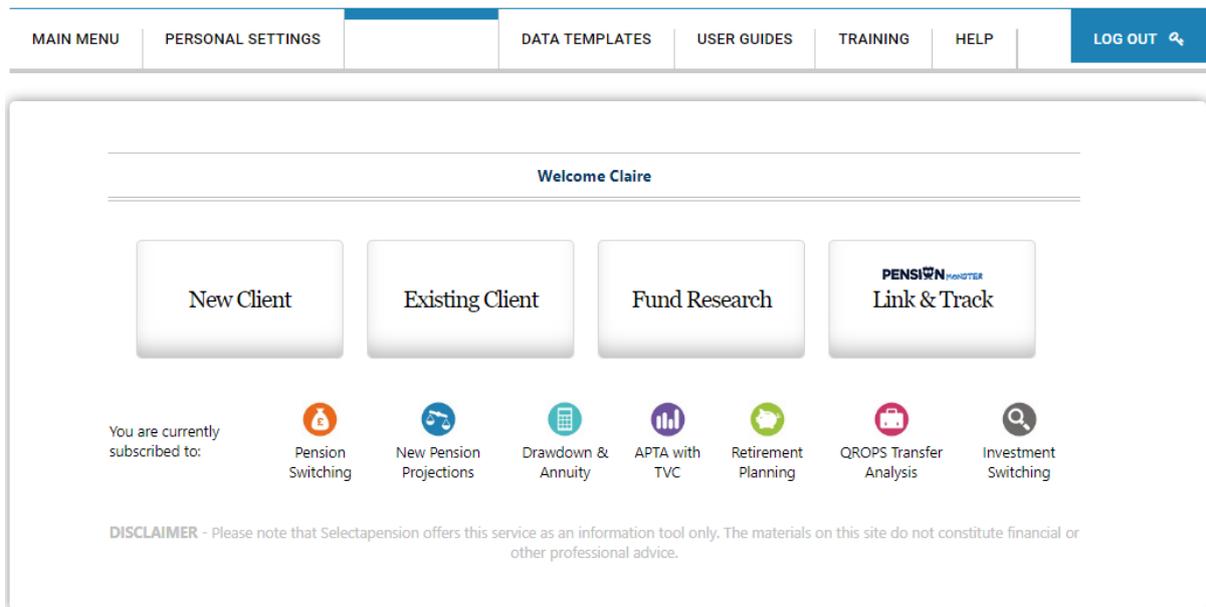
**INVESTMENT SWITCHING**  
SOURCING, PROJECTIONS & SWITCHING

ALTERNATIVE INVESTMENT  
USER GUIDE

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## 1. SELECT NEW OR EXISTING CLIENT



### Welcome

Upon initially logging into Selectapension, a user will arrive at our **Welcome** page. This page offers three options; create a **New Client**, access an **Existing Client** and **Fund Research**. This screen also provides details of which tools are available to the individual subscription.

Selecting a **New Client** will enable the creation of a file containing a client's basic details. These details will be stored on the system and can be accessed when using any of the Selectapension tools.

The **Existing Client** option will bring up a library of stored clients. The client details can be viewed by clicking on the client name. From this point a user can choose to **View Stored Analyses** or **Create New Analysis** for a client.

Selecting **Fund Research** will launch our fund filtering search tool. To learn more about how to use this tool, please see the Funds Functionality User guide.

The current stage of workflow is denoted by the underlined title. Navigation through the workflow is controlled by **Next** and **Back** buttons. Input will be sense checked to ensure validity of the data before the process will continue. For example, if one of the mandatory fields is left blank, (mandatory fields are shown in yellow), the user will be unable to move to the next stage until that field has been completed.

## NEW CLIENT

Client Details			
Ref:	<input type="text" value="123"/>	Title:	<input type="text" value="Mr"/>
Forename:	<input type="text" value="Rupert"/>	Middle Initials:	<input type="text"/>
Surname:	<input type="text" value="Jones"/>	Sex:	<input type="text" value="Male"/>
Date of Birth:	<input type="text" value="28/07/1965"/>	Employment Status:	<input type="text" value="Unknown"/>
Marital Status:	<input type="text" value="Married"/>	Partner's Date of Birth:	<input type="text" value="14/04/1970"/>
Partner's Forename:	<input type="text" value="Regina"/>	Partner's Sex:	<input type="text" value="Female"/>
Partner's Surname:	<input type="text" value="Jones"/>		
Any Dependents:	<input type="text" value="Yes"/>	Attitude to Risk:	<input type="text" value="Medium"/>
Any Dependent Notes:	<input type="text" value="3 Children"/>		
Lifetime Allowance Protection:	<input type="text" value="None"/>	Health Status:	<input type="text" value="Good"/>
Country of Residence (for income tax):	<input type="text" value="England, Northern Ireland, Wa"/>		
Notes:	<input type="text"/>		
<input type="button" value="Update Client Details"/>			

The first step to creating an analysis is creating a customer file by inputting the client data as explained below. Yellow boxes are mandatory and must be completed before moving forward.

FIELD	DESCRIPTION
<b>Ref:</b>	Insert your own reference if desired
<b>Title:</b>	Select an option from the dropdown list. Please note that the system will validate the choice of title against the choice of 'Sex'
<b>Forename:</b>	Enter the client's forename if required here
<b>Middle Initials:</b>	Enter the client's middle initials if applicable
<b>Surname:</b>	Enter the client's surname

<b>Sex</b>	Select the sex of the client from the drop down list
<b>Date of Birth:</b>	Enter the client's date of birth in dd/mm/yyyy format. This can either be entered manually or selected from the calendar
<b>Employment status:</b>	Select from the drop down list
<b>Marital Status:</b>	Select from the drop down list
<b>Partner's D.O.B:</b>	Enter partner's date of birth if relevant in dd/mm/yyyy format. This can either be entered manually or selected from the calendar
<b>Partner's name:</b>	Enter the partner's name
<b>Any Dependents:</b>	Select Yes or No If Yes is selected, additional notes can be added to include details of dependents
<b>Attitude to Risk:</b>	Select from the dropdown list* If 'other' is selected from the list, a free text box will become available <i>*Categories from your dropdown list are initially created in Personal Settings. Please see the Asset Reviewer Personal Settings User Guide for more details</i>
<b>Lifetime Limit Protection:</b>	Select from the dropdown list and enter the Lifetime Limit applicable
<b>Health Status:</b>	Select from the dropdown list
<b>Notes:</b>	Any additional notes may be added and will be detailed within the report

## EXISTING CLIENT

**Select a Client** Help

<< Back New Client

Forename	<input type="text"/>	Surname	<input type="text" value="MURPHY"/>	<input type="button" value="Clear"/>
Ref	<input type="text"/>	DOB	<input type="text" value=""/>	<input type="button" value="Search"/>

Ref	Surname	Forename	Date of Birth
	Murphy	Conor J	27/10/1967

<< Back

Select the existing client that you wish to work with by clicking the client's name. For large client libraries the user can recall a client using the search function or by clicking on a column header to sort by column.

**Client Details** Help

Ref:	<input type="text" value="123"/>	Title:	<input type="text" value="Mr"/>
Forename:	<input type="text" value="Rupert"/>	Middle Initials:	<input type="text"/>
Surname:	<input type="text" value="Jones"/>	Sex:	<input type="text" value="Male"/>
Date of Birth:	<input type="text" value="28/07/1965"/>	Employment Status:	<input type="text" value="Unknown"/>

Marital Status:	<input type="text" value="Married"/>	Partner's Date of Birth:	<input type="text" value="14/04/1970"/>
Partner's Forename:	<input type="text" value="Regina"/>	Partner's Sex:	<input type="text" value="Female"/>
Partner's Surname:	<input type="text" value="Jones"/>		

Any Dependents:	<input type="text" value="Yes"/>	Attitude to Risk:	<input type="text" value="Medium"/>
Any Dependent Notes:	3 Children		

Lifetime Allowance Protection:	<input type="text" value="None"/>	Health Status:	<input type="text" value="Good"/>
Country of Residence (for income tax):	<input type="text" value="England, Northern Ireland, Wa"/>		
Notes:			

Once the client details have been recalled the user can then complete a multitude of tasks.

**Delete Client** removes all the information created for that particular client.

**Update Client Details** enables editing of client information at any time.

**View Stored Analyses** allows access to previous cases carried out for this particular client.

**Create New Analysis** allows the user to create a new analysis type for a client

## SELECTING AN EXISTING CASE

[Help](#)

Select a Review

---

[Help](#)

Ref	Date Created	Description
156788	03/01/2014	Investment Review (AXA Wealth Saving Bond)
156810	06/01/2014	New Investment
156818	08/01/2014	Investment Review (Alliance Trust Saving Bond)
156819	08/01/2014	Investment Review (Blackrock savings scheme)

<< Back Create New Analysis

Click on the case to view or edit previously entered information. Alternatively, click on **Create New Analysis** to start a brand new case.

## REVIEW SELECTION

[Help](#)

Select a Review

Review Name

Review Description

---

[Help](#)

Ref	Date Created	Description	Current	Remodel	New
156638	03/02/2014	Existing Investment (Generic Saving Bond)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
156644	03/02/2014	New Investment (New investment Bond)	n/a	n/a	<input checked="" type="checkbox"/>
156646	03/02/2014	Existing Investment (Aegon Scottish Equitable Saving Bond)	<input checked="" type="checkbox"/>	n/a	n/a

<< Back Exit Review Mode Save & Print Review

Select **New Review** from the dropdown list to run a review. A name and a description can be applied to the review.

Select the cases to be included in the review using the tick boxes available. The type of analysis can be selected, **Current**, **Remodel** or **New**. Once a selection has been made, continue to **Save & Print Review** to run the report. **Exit Review Mode** cancels the review process.

## CREATE NEW ANALYSIS

Click on **Create New Analysis** to select an analysis suite.

**Select Analysis Suite** Help

  
**Pensions**

  
**Investments**

<< Back

Select **Investments** to access Investment Switching.

**Select Wizard for New Analysis** Help

Existing Investment Review i

New Investment Comparison i

Alternative Investment i

<< Back

Select the analysis type to be completed. Select **Alternative Investment Review**. This option allows for any non-fund related investments to be entered for the client, e.g. Antiques, Property etc., and built into a full investment review report alongside any other investments entered.

## 2. ALTERNATIVE INVESTMENT

### EXISTING INVESTMENT DETAILS

**Alternative Investment** Help

Please enter details of your alternative investment.

Valuation Date	27/11/2014	
Description	Art Collection	
Type of Product	Art	
Term of Investment	<input type="radio"/> Until	
	<input checked="" type="radio"/> Years	10 Months
	<input type="radio"/> Age	
Current Value	£ 125000	

Delete Case

<< Back
Next >>

Using the information provided below, complete all relevant 'white' fields and all mandatory fields in 'yellow'.

Field	Description
<b>Valuation Date</b>	Enter the date on which the quotation has been provided in dd/mm/yyyy format. This can either be entered manually or selected from the calendar
<b>Description</b>	Enter the description
<b>Product Name</b>	Enter the product name
<b>Type of Product</b>	Select the type of investment from the drop down list
<b>Term of Investment</b>	Select one of the given options <b>Until:</b> Choose an end date for the investment <b>Years:</b> Number of years and/or months for the investment to run <b>Age:</b> Input an age to run the investment to
<b>Current Value</b>	Enter the value of the alternative investment

**Delete Case** deletes the current open case. Use the **Next** and **Back** buttons to navigate accordingly.

## EXISTING INVESTMENT PROJECTIONS

With the default set to **Aggregate Rates**, a user will see the following table with the growth rate defaults of 2%, 5% and 8%. These rates can be over typed with the appropriate rates from the existing scheme, be prompted to enter the appropriate growth rates for the investment.

Existing Investment Details - Projections
Help

Please enter the investment's value projections at term.

Growth Rate Basis:    Aggregate Rates        Varying Rates (%)        Varying Rates (£)

Fund Projection Rates:    Low  %    Med  %    High  %

Investment Value at Term			
Investment Value at Term	109416.74	209488.39	396799.75

Use the 'calculate' option to create system generated projections.
Calculate

<< Back
Next >>

If it's not possible to obtain projections for the investment, the **Calculate** button can be used to generate projections to any given rates. Additional fixed fees may also be added with any indexation applicable.

Existing Investment Details - Projections
Help

Please enter the investment's value projections at term.

Growth Rate Basis:    Aggregate Rates        Varying Rates (%)        Varying Rates (£)

Fund Projection Rates:    Low  %    Med  %    High  %

Investment Value at Term			
Investment Value at Term	109416.74	209488.39	396799.75

Use the 'calculate' option to create system generated projections.
Calculate

<< Back
Next >>

Calculate Projections
✕

Name	Charge (%)	Split (%)	+
<input type="text"/>	<input type="text"/>	<input type="text"/>	✕

Additional Annual Product % Charge

Fixed Fee	Amount	Applied	Indexation	+
<input type="text" value="Storage Costs"/>	<input type="text" value="150"/>	<div style="border: 1px solid #336633; padding: 2px;">                     Monthly                      Quarterly                      Half Yearly                      Yearly                 </div>	<input type="text" value="None"/>	✕

Calculate

## EXISTING INVESTMENT - DETAILS

**Existing Investment - Details** Help

 Please enter any additional information about the current Investment.

Additional Investment information can be added here.....

<< Back Finish

Details of the alternative investment can be added using the free text box provided and will be shown in the report.

Click **Finish** to save.

The user can navigate **Back to Existing Cases** or create **New Investment** using the grey triangle symbol that appears on the top right navigation bar.

Client: AA AA  
Module: Alternative Investment  
Case Ref: 553591

Client  
Details

Alternative  
Investment



### Existing Investment - Details

[New Investment](#)

[Back to Existing Cases](#)

x

Please enter any additional information about the current Investment.